



Paris, January 2008

Press release

Effisoft announces the acquisition of Data Proxima

By this external expansion opportunity, Effisoft strengthens its position in the markets of risk mapping and Internal Control.

Effisoft, a software provider to risk and insurance professionals, has furthered its growth targets by the acquisition of Data Proxima, a specialist in risk management and Internal Control.

This acquisition complements Effisoft's existing offering in the software supply market and its associated services.

Data Proxima has developed its expertise through technical collaborations with big industrial actors (AREVA, CEA (ATOMIC ENERGY AUTHORITY), AIRBUS, FNRC).

This has allowed them to maximise the effectiveness of their software platform VALDYS and gain precious experience in risk management. This methodological knowledge that is implemented by Data Proxima consultants was then widened to subjects such as continuity planning for Bird flu, the Implementation of Internal Controls in regulated domains (SOLVENCY II), Corporate Risks and Risks associated with Information Systems.

"This collaboration can only be beneficial for our group" declared Pascal Stopnicki, Effisoft President. "Indeed, it allows us henceforth to provide all the necessary components for the field of risk management. VALDYS software completes the solutions range widely displayed by Effisoft on the risk management and insurances sector for several years. "

No doubt that this collaboration will benefit the clients and users of both future associates. As such, Eric Page, General Manager of Data Proxima, shows his enthusiasm:

"We bring our skills in the field of consultancy. Our teams have had many opportunities to participate on challenging projects. This experience is going to enrich Effisoft's offerings and will benefit its customers even more when implementing its software. Mutually, with more than fifteen years of success, the knowledge of Effisoft in providing information systems will widely benefit the current customers of Data Proxima and any future developments of VALDYS".

But this operation also enforces the strategic development of the provider.

"The group Effisoft welcomes Data Proxima: we evolve in the same markets and offer perfectly complementary services. The merger of our teams will revitalize and enrich our activity so as to serve our objectives of expansion in France and abroad." clarifies Pascal Stopnicki.

Thanks to this acquisition, the Parisian provider, also present in Great Britain and in the United States, provides itself the means to enhance the requirements of quality and innovation in software and in technical or methodological processes for risk management and Internal Control.

About Effisoft:

Effisoft is an international group providing software for professionals of insurance, reinsurance and risk management for 15 years. Effisoft touches a clientele of more than 200 companies worldwide thanks to its geographical settings (Paris, London and Boston). Effisoft counts among its customers one insurer out of 2, numerous small and medium sized businesses and the major actors of the CAC40, the FTSE and the NYSE.

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Created in 1996, Data Proxima is an operational consulting firm of analysis as well as the provider of VALDYS software. Data Proxima accompanies enterprises, helping them to master the complexity of their organisation, their systems, their stakes and their constraints by allying risk management and the company's performance.

The consulting activity aims at improving the performance in unison with statutory constraints (LSF) and risks.

Data Proxima provides its services in the sectors of automotive, chemical, food-processing, aeronautics, nuclear power, cosmetics, pharmaceuticals, telecommunications, rail, transport and logistics as well as local authorities.

www.valdys.com

The screenshot shows the homepage of the Le CXP website. At the top left is the logo "le CXP" with the tagline "Tout bien pesé." Below it are navigation tabs: Accueil, Actualités, Domaines d'expertises, Solutions CXP, Boutique, and Le CXP. A search bar is located in the top right, with options for "RECHERCHE LIBRE", "RECHERCHE GUIDÉE", and "ANNUAIRE GAMIX". The search bar contains the text "Votre recherche" and "Les progiciels". Below the search bar is a "Chercher Avec Go Albert" button. On the left side, there is a "Mon compte" section with fields for "identifiant" and "Mot de passe oublié ?". Below that is an "Actualités" section with a "Flash CXP" sub-section. The main content area features a news article titled "GESTION DES RISQUES - Effisoft annonce le rachat de Data Proxima". The article text describes Effisoft's acquisition of Data Proxima, a risk management software company. The article is dated "L'Oeil Expert, janvier 2008" and was "Mis en ligne le 22/01/2008". On the right side, there is a "Editeurs & Prestataires" section with a "generix group" logo and the text "éditeur de solutions collaboratives ERP et Supply Chain". At the bottom of the page, there is a footer with links: "A propos de CXP", "Recrutement", "Mentions légales", "Contacts", "Accès éditeurs / prestataires", "Publicité", and "Plan du site". The copyright notice "© Copyright CXP 2008" is also present.

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GESTION DES RISQUES - Effisoft annonce le rachat de Data Proxima
Effisoft, éditeur de logiciels dans le domaine des risques et des métiers de l'assurance, vient d'acquies la société Data Proxima, spécialisée dans la gestion des risques et le Contrôle Interne. Effisoft conçoit des logiciels pour les professionnels de l'assurance, de la réassurance et de la gestion des risques depuis quinze ans. Cet éditeur touche une clientèle de plus de 200 sociétés à travers le monde grâce à ses différentes implantations géographiques (Paris, Londres et Boston). Effisoft compte parmi ses clients un assureur sur deux, de nombreuses grosses PME et les acteurs majeurs du CAC40, du FTSE ou du NYSE.
Créé en 1996, Data Proxima est un cabinet de conseil opérationnel et d'études ainsi que l'éditeur du logiciel Valdys. Data Proxima accompagne les entreprises, les aide à maîtriser la complexité de leur organisation, de leurs systèmes, de leurs enjeux et de leurs contraintes en alliant management des risques et performance de l'entreprise. L'activité conseil vise à améliorer la performance malgré les contraintes réglementaires (LSF) et les risques. Data Proxima intervient dans les secteurs de l'automobile, la chimie, l'agroalimentaire, l'aéronautique, le nucléaire, le cosmétique, l'industrie pharmaceutique, les télécommunications, l'industrie ferroviaire, les transports et logistique ainsi qu'auprès des collectivités locales.
La complémentarité avec l'offre d'Effisoft est importante tant du point de vue de l'offre logicielle, que des services associés. L'expertise de la société Data Proxima s'est d'abord développée autour de sujets techniques auprès de grands acteurs industriels (AREVA, CEA, AIRBUS, SNCF...). Ces derniers lui ont permis de capitaliser autour de sa plateforme logicielle Valdys une expérience précieuse en matière de gestion de risques. Ce savoir faire méthodologique mis en œuvre par les équipes de consultants de Data Proxima s'est ensuite élargi à d'autres sujets comme le Plan de continuité Grippe Aviaire, la Mise en place de Contrôle Interne dans le domaine réglementé (SOLVENCY II), les risques Corporate ou encore les risques associés au système d'information.

>> Pour en savoir plus (réservé aux abonnés aux archives de L'Oeil Expert) :

- Etude de cas : Claas / Renault Agriculture : réaligner l'ERP sur les processus métier avec Valdys, L'Oeil Expert n° 28, mars 2006
- BPM – Valdys, un "nouveau venu" dans la modélisation des processus, L'Oeil Expert n° 31, juin 2006.

L'Oeil Expert, janvier 2008

Mis en ligne le 22/01/2008

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